



In our business we focus on the costs related to the work that we do. We had occasionally worked on our non-core costs but thought we had them under control. When initially talking with Profit Professionals I didn't believe that it would be worth our while to work on the smaller costs like telephones or floor mats. I was amazed by the very large percentages they were able to move these costs without even changing suppliers. There was no disruption and minimal work for our staff. If I were coming into a new company they would be one of my first calls – a no brainer way to reduce costs.

Thanks,

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