



Tigercat Industries Inc.

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November 9, 2011

Attention: Profit Professionals

We would like to take this opportunity to thank you for the success of our partnership with Profit Professionals. Profit Professionals have helped us maximize our cost containment efforts, important initiatives with today's global competitiveness.

We were skeptical initially that Profit Professionals could improve upon our own internal purchasing efforts. We were also concerned that external initiatives may have tasked our already busy staff. Our projects implemented have proven our concerns to be unfounded and the results have been surprisingly good. The amount of time that we dedicated to the projects was less than expected. We found the network of category specialists that you have at your disposal very beneficial to us. These specialists brought more to the table than if Tigercat were to pursue these cost savings on our own. Profit Professionals understand the markets in which you negotiate and have demonstrated to us an effective approach to securing the best pricing available.

Tigercat looks forward to continued partnering with Profit Professionals and the service you bring to the area of profit improvement. We believe that many companies would benefit from your services.

Yours truly,

Tigercat Industries, Inc.

A handwritten signature in black ink, appearing to read 'Suzanne Cline', is written in a cursive style.

Suzanne Cline

Vice President